

# Market Access of Orphan Drugs

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Focus the EU4 and the UK

## TOPICS

- Evidence generation with small patient groups
- Evaluation of the orphan and paediatric legislation
- Orphan drugs in the German AMNOG procedure
- Value proposition from a health insurance perspective
- Value creation process for a launch in the EU4 and the UK

## YOUR SPEAKERS

### **Dr Dan Dammann**

Techniker Krankenkasse, Hamburg, GERMANY

### **Dr Frauke**

### **Naumann-Winter, M.Sc.**

- requested -

Senior Expert Regulatory Affairs, Bonn, GERMANY

### **Dr Yvonne Schmidt**

Federal Joint Committee (G-BA), Berlin, GERMANY

### **Sophie Schmitz**

Partners4Access, Hilversum, THE NETHERLANDS

### **Pietro Sternini**

Astellas Gene Therapies, Astellas AG,  
SWITZERLAND

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## Aims and objectives

The orphan drug sector is about to change. EU orphan drug and paediatric legislation is under review and the EU HTA is fast approaching - it is time for a thorough update on regulatory and HTA issues.

This course provides the latest on marketing authorisation and market access, as well as practical tips for evidence generation and value creation.

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## Who should attend?

This course addresses the needs of all who are involved in regulatory affairs or market access with small patient groups or orphan drug status.

It is also recommended for those who address medical affairs and clinical issues related to orphan drugs.

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## Your benefits

- Experts provide HTA, regulatory body, health insurance and industry perspectives in a single course
- Learn how regulatory affairs and the HTA fit together
- Use of live engagement tools to ensure a sustainable learning effect
- Bringing participants across Europe together

## YOUR SPEAKERS



**Dr Dan Dammann**  
Techniker Krankenkasse,  
Hamburg, GERMANY

Team Leader Drug Prescription Management



**Dr Frauke Naumann-Winter, M.Sc.**  
- requested -  
Bonn, GERMANY

Senior Expert Regulatory Affairs



**Dr Yvonne Schmidt**  
Federal Joint Committee (G-BA),  
Berlin, GERMANY

Consultant, Pharmaceuticals Department



**Sophie Schmitz**  
Partners4Access, Hilversum,  
THE NETHERLANDS

Managing Partner



**Pietro Sternini**  
Astellas Gene Therapies,  
Astellas AG, SWITZERLAND

Market Access & Marketing Lead, EMEA

## Focus the EU4 and the UK

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### Your programme 09:00 - 17:00

09:00 *Introduction*

09:15

#### **The appropriate route to market for your product group - strategic thinking**

Sophie Schmitz

10:00 *Short break*

10:15

#### **Evidence generation with small patient groups**

Sophie Schmitz

10:45

#### **Marketing authorisation of orphan drugs in the EU**

Dr Frauke Naumann-Winter

- Evaluation of the orphan drug status after initial designation (before and after EC Notice 2016/C 242/03)
- Relevance of register data in marketing authorisation and conditions after approval
- EC joint evaluation of orphan and paediatric legislation

12:00 *Lunch break*

13:00

#### **Orphan drugs in the German AMNOG procedure**

Dr Yvonne Schmidt

- Requirements for the dossier
- Additional benefit and re-evaluation of the additional benefit
- Re-evaluation of the evidence
- Register requirements and conditions ('anwendungsbegleitende Datenerhebung')
- Orphan drugs and the EU HTA: New possibilities?

14:15 *Coffee break*

14:30

#### **Value proposition of orphan drugs from a health insurance perspective**

Dr Dan Dammann

15:30 *Short break*

15:45

#### **Value creation process in the run-up to a launch in the EU4 and the UK: a manufacturer's perspective**

Pietro Sternini

17:00 *Seminar end*

# Market Access of Orphan Drugs

## REGISTRATION UNDER

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## REGISTRATION FORM

Yes, I will attend

☐ Market Access of Orphan Drugs

☐ Yes, I agree that FORUM Institut may inform me about events by:  
☐ email; and/or ☐ telephone.  
I may withdraw my consent at any time.

### Date

Friday, 21 January 2022

Online from 09:00 - 17:00

You may dial in 30 min. before the session

### Fee

€ 1,090.00 (+ German VAT)

The fee includes a comprehensive online documentation and a certificate.

Name

Position, department

Company

Street

Post code, city, country

Tel. no./Fax no.

E-mail

Contact person at office

Date, signature

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## YOUR CONTACT



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